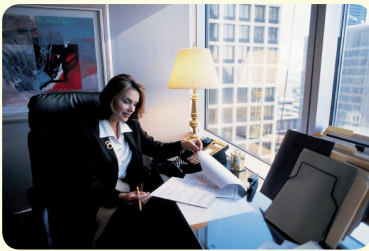




Extended DISC



After this training you will be certified to use and feed back the relevant reports with confidence. You will also gain excellent knowledge and understanding of using Extended DISC to enhance your business and improve your communication skills.

There are 2 modules; enhancing individual performance and enhancing team performance. You MUST complete module 1 before doing module 2, however you do not have to take module 2.

Module 1 – Enhancing Individual Performance :

This certification programme is designed for trainers, consultants, coaches, HR professionals and managers.

As part of this module you will:

- Understand the Extended DISC system – what it is and how it adds value to individuals & organisations.
 - Learn how to interpret the Personal Analysis report in a variety of contexts.
 - Learn what to probe for when exploring the implications of different profiles so people get the most out of their feedback sessions.
- Learn how to use Extended DISC in coaching and different training programmes, in recruitment and selection as an organisational diagnostic.

Benefits of the training:

- Thorough understanding of a core tool in the Extended DISC system
- Access to unlimited reports to help improve communication.
- Flexible framework for providing organisational development, leadership development or communication skills within an organisation
- Sample reports available for marketing internally & externally.
- Access to a system where you can monitor trends in your organisation.
- Follow up telephone coaching
- Access to the success for people interactive on-line tool for refresher training.

“A great introduction to Extended DISC, a powerful tool for coaches and trainers alike who are focused on improving individual and team performance.” Red Catapult, Business & Career Coaching,

“There are many good assessment tools on the market for use in coaching and leadership development—Extended DISC is just more effective”. Jerold Tucker, The Global Coaching Network.

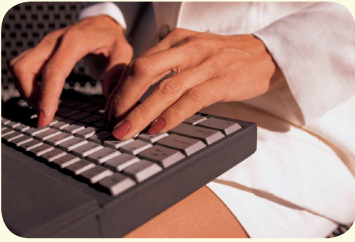


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Extended DISC



Module 2 Enhancing Team Performance

Extended DISC Work Pairs Analysis, Team Analysis, Team Assessment 360, Team Alignment.

N.B. You must have attended Module 1 first.

You will gain an overview of issues to consider in team building and team development sessions, together with some tools around which to build a framework of activities. You will become comfortable in using and interpreting the Extended DISC team tools, and consider how they can be used to develop both personal effectiveness and productive team working.

As part of this module you will:

Learn how to use Extended DISC Work Pairs Analysis to improve relationships between colleagues or bosses.

Use Team Analysis which maps the self assessment of each team member on the Extended DISC diamond and can be used to review team strengths and weaknesses and how the team communicates with each other.

Use Team Assessment 360 which is a report for each member on how the team sees their preferred style and how the team would like them to behave.

Use Team Alignment which is a gap analysis between current and desired team performance and measures effectiveness against organisational goals. It identifies how well the team is operating as a unit and what the team development needs are.

Benefits of training:

Thorough understanding of 4 complementary tools in the Extended DISC system.

Access to unlimited reports to help improve team communication and performance.

Flexible framework for providing organisational development, leadership development or communication skills within an organisation.

Sample reports available for marketing internally and externally.

Follow-up telephone coaching session.

You may be able to access up to £1000 of funding from Train to Gain for this program—please ask for details



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